

THE CONSERVATION FOUNDATION

**FINANCIAL STATEMENTS
AS OF JUNE 30, 2020 AND 2019**

TOGETHER WITH AUDITOR'S REPORT



Certified Public Accountants

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
The Conservation Foundation:

We have audited the accompanying financial statements of The Conservation Foundation (the Foundation), which comprise the statement of financial position as of June 30, 2020 and 2019, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

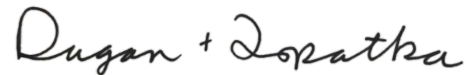
An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used, and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors of
The Conservation Foundation
Page two

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Conservation Foundation at June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

A handwritten signature in cursive script that reads "Dugan + Lopatka".

DUGAN & LOPATKA

Warrenville, Illinois
January 29, 2021

THE CONSERVATION FOUNDATION
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2020 AND 2019

| | <u>2020</u> | <u>2019</u> |
|---|---------------------|---------------------|
| <u>ASSETS</u> | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 377,613 | \$ 768,911 |
| Restricted cash | 370,101 | 232,065 |
| Short-term investments | 1,102,937 | 1,102,502 |
| Accounts receivable | 93,755 | 107,595 |
| Accrued interest receivable | 10,880 | 4,886 |
| Promises to give, current | 45,900 | 29,350 |
| Prepaid expenses | - | 123,279 |
| Total current assets | <u>2,001,186</u> | <u>2,368,588</u> |
| PROPERTY AND EQUIPMENT, NET | <u>543,701</u> | <u>563,778</u> |
| LAND AND BUILDINGS - PERMANENTLY RESTRICTED | <u>800,837</u> | <u>800,837</u> |
| OTHER ASSETS: | | |
| Promises to give, net of current portion | 63,289 | 49,436 |
| Other assets | - | 6,307 |
| Beneficial interest in assets held by DuPage Foundation | 610,002 | 530,401 |
| Land - preservation properties | <u>3,667,250</u> | <u>2,712,250</u> |
| Total other assets | <u>4,340,541</u> | <u>3,298,394</u> |
| Total assets | <u>\$ 7,686,265</u> | <u>\$ 7,031,597</u> |
| <u>LIABILITIES AND NET ASSETS</u> | | |
| CURRENT LIABILITIES: | | |
| Mitigation funds | \$ 104,918 | \$ 79,918 |
| Accounts payable | 28,966 | 69,617 |
| Funds held on behalf of others | 265,183 | 152,147 |
| Accrued liabilities | 154,645 | 108,020 |
| Deferred revenue | <u>5,000</u> | <u>174,814</u> |
| Total current liabilities | <u>558,712</u> | <u>584,516</u> |
| NET ASSETS: | | |
| Without donor restrictions - Undesignated | 4,987,233 | 4,274,735 |
| - Board designated | <u>1,118,511</u> | <u>1,005,923</u> |
| Total net assets without donor restrictions | 6,105,744 | 5,280,658 |
| With donor restrictions | <u>1,021,809</u> | <u>1,166,423</u> |
| Total net assets | <u>7,127,553</u> | <u>6,447,081</u> |
| Total liabilities and net assets | <u>\$ 7,686,265</u> | <u>\$ 7,031,597</u> |

The accompanying notes are an integral part of this statement.

THE CONSERVATION FOUNDATION
STATEMENT OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

| | 2020 | | | 2019 | | |
|---|-------------------------------|----------------------------|-------------------------|-------------------------------|----------------------------|-------------------------|
| | Without Donor Restrictions | With Donor Restrictions | Total | Without Donor Restrictions | With Donor Restrictions | Total |
| PUBLIC SUPPORT AND REVENUE: | | | | | | |
| Contributions and grants | \$ 1,565,712 | \$ 47,652 | \$ 1,613,364 | \$ 1,057,253 | \$ 48,080 | 1,105,333 |
| In-kind contributions | 1,043,163 | - | 1,043,163 | 694,926 | - | 694,926 |
| Investment income | 23,958 | 222 | 24,180 | 41,130 | 1,998 | 43,128 |
| Benefit dinner - net of expenses \$51,990 and \$87,460 for 2020 and 2019, respectively | 85,060 | - | 85,060 | 99,234 | - | 99,234 |
| Special events | 53,928 | - | 53,928 | 75,236 | - | 75,236 |
| Consulting income | 549,732 | - | 549,732 | 549,706 | - | 549,706 |
| Rental income | 9,800 | - | 9,800 | 10,655 | - | 10,655 |
| Sales income | 48,105 | - | 48,105 | 30,744 | - | 30,744 |
| Green Earth Harvest sales | 464,742 | - | 464,742 | 236,579 | - | 236,579 |
| Grant under CARES Act | 306,000 | - | 306,000 | - | - | - |
| Miscellaneous | 3,085 | - | 3,085 | 15,008 | - | 15,008 |
| Total public support and revenue | 4,153,285 | 47,874 | 4,201,159 | 2,810,471 | 50,078 | 2,860,549 |
| Net assets released from restrictions - | 192,488 | (192,488) | - | 164,997 | (164,997) | - |
| Net public support and revenue | 4,345,773 | (144,614) | 4,201,159 | 2,975,468 | (114,919) | 2,860,549 |
| FUNCTIONAL EXPENSES: | | | | | | |
| Program services | 3,084,214 | - | 3,084,214 | 2,337,636 | - | 2,337,636 |
| Management and general | 115,108 | - | 115,108 | 167,537 | - | 167,537 |
| Fundraising | 321,365 | - | 321,365 | 364,601 | - | 364,601 |
| Total functional expenses | 3,520,687 | - | 3,520,687 | 2,869,774 | - | 2,869,774 |
| CHANGE IN NET ASSETS | 825,086 | (144,614) | 680,472 | 105,694 | (114,919) | (9,225) |
| NET ASSETS, Beginning of year | 5,280,658 | 1,166,423 | 6,447,081 | 5,174,964 | 1,281,342 | 6,456,306 |
| NET ASSETS, End of year | <u>\$ 6,105,744</u> | <u>\$ 1,021,809</u> | <u>\$ 7,127,553</u> | <u>\$ 5,280,658</u> | <u>\$ 1,166,423</u> | <u>\$ 6,447,081</u> |

The accompanying notes are an integral part of this statement.

THE CONSERVATION FOUNDATION
STATEMENT OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

| | <u>2020</u> | <u>2019</u> |
|---|--------------------------|----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Change in net assets | \$ 680,472 | \$ (9,225) |
| Adjustments to reconcile change in net assets to net cash (used in) operating activities: | | |
| Depreciation | 60,673 | 62,685 |
| Donation of land | (955,000) | (625,000) |
| Land donated to Forest Preserve District | - | 470,000 |
| Realized and unrealized (gain) on beneficial interest in assets held by DuPage Foundation | (755) | (16,290) |
| Decrease in accounts receivable | 13,840 | 47,716 |
| (Increase) decrease in accrued interest receivable | (5,994) | 3,543 |
| (Increase) decrease in promises to give | (30,403) | 9,155 |
| Decrease in other assets | 6,307 | 6,814 |
| Decrease (increase) in prepaid expenses | 123,279 | (30,304) |
| Increase in mitigation funds | 25,000 | - |
| (Decrease) increase in deferred revenue | (169,814) | 13,103 |
| (Decrease) increase in accounts payable | (40,651) | 36,343 |
| Increase in funds held on behalf of others | 113,036 | 40,839 |
| Increase (decrease) in accrued liabilities | 46,625 | (47,523) |
| Total adjustments | <u>(813,857)</u> | <u>(28,919)</u> |
| Net cash (used in) operating activities | <u>(133,385)</u> | <u>(38,144)</u> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Purchase of property and equipment | (40,596) | (11,440) |
| Purchases of beneficial interest in assets held by DuPage Foundation | (123,894) | (34,956) |
| Proceeds from beneficial interest in assets held by DuPage Foundation | 45,048 | 16,969 |
| Net purchases of short-term investments | (435) | (213,417) |
| Net cash (used in) investing activities | <u>(119,877)</u> | <u>(242,844)</u> |
| NET CHANGE IN CASH AND CASH EQUIVALENTS | (253,262) | (280,988) |
| CASH AND CASH EQUIVALENTS, Beginning of year | 1,000,976 | 1,281,964 |
| CASH AND CASH EQUIVALENTS, End of year | <u>\$ 747,714</u> | <u>\$ 1,000,976</u> |
| Unrestricted cash and cash equivalents at end of year | \$ 377,613 | \$ 768,911 |
| Restricted cash at end of year | 370,101 | 232,065 |
| Total cash and cash equivalents | <u>\$ 747,714</u> | <u>\$ 1,000,976</u> |

The accompanying notes are an integral part of this statement.

THE CONSERVATION FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2020

| | <u>Program Services</u> | <u>Management and General</u> | <u>Fundraising</u> | <u>Total</u> |
|--|-----------------------------|-----------------------------------|--------------------|---------------------|
| Salaries and benefits | \$ 1,521,669 | \$ 87,368 | \$ 213,898 | \$ 1,822,935 |
| Conferences and travel | 30,585 | 745 | 4,253 | 35,583 |
| Professional services | 74,398 | 1,976 | 16,158 | 92,532 |
| Insurance | 17,523 | 1,243 | 947 | 19,713 |
| Marketing | 26,718 | 330 | 33,778 | 60,826 |
| Merchandising | 41,781 | - | - | 41,781 |
| Office supplies | 105,719 | 21,131 | 27,122 | 153,972 |
| Program expense | 1,172,725 | - | - | 1,172,725 |
| Trips and events | 33,695 | 1,220 | 77,022 | 111,937 |
| Depreciation | 59,401 | 1,095 | 177 | 60,673 |
| Total expenses by function | 3,084,214 | 115,108 | 373,355 | 3,572,677 |
| Less expenses included with revenues on the statement of activities | - | - | (51,990) | (51,990) |
| Total expenses included in the expense section | <u>\$ 3,084,214</u> | <u>\$ 115,108</u> | <u>\$ 321,365</u> | <u>\$ 3,520,687</u> |
| Percentage of total functional expenses | <u>87.6%</u> | <u>3.3%</u> | <u>9.1%</u> | <u>100.0%</u> |

The accompanying notes are an integral part of this statement.

THE CONSERVATION FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2019

| | <u>Program Services</u> | <u>Management and General</u> | <u>Fundraising</u> | <u>Total</u> |
|--|-----------------------------|-----------------------------------|--------------------|---------------------|
| Salaries and benefits | \$ 1,162,828 | \$ 149,266 | \$ 223,875 | \$ 1,535,969 |
| Conferences and travel | 45,314 | 3,301 | 5,537 | 54,152 |
| Professional services | 87,118 | 872 | 19,789 | 107,779 |
| Insurance | 20,087 | - | 1,997 | 22,084 |
| Marketing | 87,391 | 11 | 72,081 | 159,483 |
| Merchandising | 36,266 | - | - | 36,266 |
| Office supplies | 96,945 | 13,916 | 13,187 | 124,048 |
| Program expense | 700,914 | - | - | 700,914 |
| Trips and events | 38,945 | - | 114,909 | 153,854 |
| Depreciation | 61,828 | 171 | 686 | 62,685 |
| | <u>2,337,636</u> | <u>167,537</u> | <u>452,061</u> | <u>2,957,234</u> |
| Total expenses by function | | | | |
| Less expenses included with revenues on the statement of activities | <u>-</u> | <u>-</u> | <u>(87,460)</u> | <u>(87,460)</u> |
| Total expenses included in the expense section | <u>\$ 2,337,636</u> | <u>\$ 167,537</u> | <u>\$ 364,601</u> | <u>\$ 2,869,774</u> |
| Percentage of total functional expenses | <u>81.5%</u> | <u>5.8%</u> | <u>12.7%</u> | <u>100.0%</u> |

The accompanying notes are an integral part of this statement.

THE CONSERVATION FOUNDATION
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2020 AND 2019

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The mission of The Conservation Foundation (the Foundation) is to improve the health of our communities by preserving and restoring natural areas and open space, protecting rivers and watersheds, and promoting stewardship of our environment. The Foundation's primary sources of revenue are donations, consulting services, and grants.

The financial statements were available to be issued on January 29, 2021, with subsequent events being evaluated through this date.

The following summarizes the significant accounting policies and practices reflected in the accompanying financial statements.

Accounting Method -

The accounting records of the Foundation are maintained on the accrual basis which recognizes revenue when earned and expenses as they are incurred.

Basis of Presentation -

The financial statements of the Foundation have been prepared in accordance with U.S. generally accepted accounting principles (GAAP). Under GAAP, the Foundation is required to report information regarding its financial position and activities according to two classes of net assets which are, without donor restrictions and with donor restrictions.

Without donor restrictions - Net assets that are not subject to donor-imposed stipulations and may be expensed for any purpose in performing the primary objectives of the Foundation. These net assets may be used at the discretion of management and the board of directors.

With donor restrictions - Net assets subject to donor-imposed stipulations. Some donor restrictions are temporary in nature; those restrictions will be met either by actions of the Foundation and/or the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

Cash and Cash Equivalents -

Cash and cash equivalents include all monies in banks and highly liquid investments with original maturities of less than three months.

Restricted Cash -

The Foundation has classified funds held for mitigation purposes and funds held on behalf of others as restricted cash.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Certificates of Deposits -

Certificates of deposit with original maturities greater than three months and remaining maturities less than one year, are classified as short-term investments which are carried at cost which approximates market.

Concentration of Credit Risk -

Occasionally, the Foundation maintains a cash balance in one cash account in excess of the maximum insured by the Federal Deposit Insurance Corporation. The Foundation has not experienced losses on these accounts and management believes it is not exposed to significant risks on such accounts.

Promises to Give -

Promises to give are valued at management's estimate of the amount that will ultimately be collected and represent contributions and grants due to the Foundation from individuals, foundations, and government agencies. Management provides for probable uncollectible amounts through a provision for doubtful accounts. The allowance for doubtful accounts is \$6,016 and \$4,351 as of June 30, 2020 and 2019, respectively.

Property and Equipment -

Acquisitions of property and equipment in excess of \$1,000 are capitalized. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is calculated using the straight-line method over the estimated useful lives of the respective assets, ranging from 3-40 years.

Land-Preservation Properties -

Land-preservation properties include donations, purchases, transfers, and conservation easements. Purchases of preservation properties are recorded at cost. Donations of property are recorded at their estimated fair value. Such donations are reported as without donor restrictions unless the donor has restricted the asset to a specific purpose. For absent donor stipulations regarding the length of time of restrictions, the Foundation considers the restrictions to expire when the related assets are put in service as requested by the donor. Though the Foundation often chooses to own land for relatively short time periods, the Foundation may be long-term owners of properties and it intends to hold conservation easements in perpetuity.

Prepaid Expenses/Deferred Revenue -

Deferred revenue is a liability as of the balance sheet date related to revenue that has not yet been recognized. Prepaid expenses related to the deferred revenue are held as an asset as of the balance sheet date.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

Beneficial Interest in Assets Held by the DuPage Foundation -

The Foundation maintains assets with DuPage Foundation (DuPage) under an agency agreement. Under this agreement, the assets are invested at the discretion of DuPage for the benefit of the Foundation. DuPage shall receive, administer, and disburse Fund assets for the Foundation's use at the Foundation's request. The Foundation has the ability to transfer additional assets to DuPage. The Foundation has not granted DuPage variance power, which would give DuPage's Board of Trustees the power to use the Fund for other purposes. Thus, the Foundation retains a beneficial interest in those assets and maintains the transferred assets on the statement of financial position. All dividend, interest income, and realized and unrealized gains and losses on Fund assets bought, sold, and held during the period are credited to the Fund or disbursed as requested by the Foundation. All Fund earnings are classified as investment income (loss) on the statement of activities and changes in net assets in the period earned.

Mitigation Fund -

The Foundation holds and administers funds for mitigation purposes on behalf of the U.S. Army Corps of Engineers (ACOE). Such funds are required to be utilized only for specific purposes as directed by the ACOE. Accordingly, resources received from ACOE for mitigation purposes are reported as increases in assets and liabilities when received and decreases in assets and liabilities when amounts are expended for specified purposes.

Funds Held on Behalf of Others -

The Foundation holds funds on behalf of other organizations under formal Agency Agreements. Those organizations direct the Foundation on the use of said funds. Cash held on their behalf is offset with this corresponding liability.

Revenue Recognition for Contributions and Grants -

The Foundation recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. Contributions resulting from split-interest agreements, measured at the time into which the agreements are entered, are based on the difference between the fair value of the assets received or promised and the present value of the obligation to the third-party recipient(s) under the contract. The Foundation reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the assets, or if they are designated as support for future periods. When a donor restriction expires; that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor restricted contributions whose restrictions are met in the same period as received are shown as contributions without donor restrictions on the statement of activities.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

In-Kind Contributions –

In addition to receiving cash contributions, the Foundation receives in-kind contributions from various donors. It is the policy of the Foundation to record the estimated fair market value of certain in-kind donations as an expense or an asset depending on the nature of the donation, and similarly increase contribution revenue by a like amount. In-kind contributions that are classified as assets are mainly for land preservation or other long-term fixed assets.

Green Earth Harvest Revenue -

The Foundation recognizes sales income for their Green Earth Harvest Program. The Foundation recognizes revenue as shares and are harvested and picked up by the consumers in the future. The performance obligation is met, and revenue recognized, when the planting of the crops has occurred.

Consulting Revenue -

The Foundation recognizes consulting income from staffing to related parties. The Foundation bills the related parties for reimbursement of all related expenses for the staffing. These services are considered a single performance obligation which is satisfied at a point in time. The performance obligation is met, and revenue recognized, when the services are provided to a client.

Use of Estimates -

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Allocation of Expenses -

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and related expenses, marketing, professional services, supplies, and other expenses which are allocated on the basis of estimates of time and effort.

New Accounting Pronouncement -

Effective July 1, 2019, the Foundation adopted Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606), and all subsequently issued clarifying ASU's which replaced most existing revenue recognition guidance in generally accepted accounting principles in the United States of America (GAAP). The new guidance requires the Foundation to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the Foundation expects to be entitled in exchange for those goods or services. The new guidance also requires expanded disclosures related to the nature, amount, timing and uncertainty of revenue, and cashflows arising from contracts with customers. The adoption of this new guidance was done using the modified retrospective method. The Foundation applied the new guidance using the practical expedient provided in Topic 606 that allows the guidance to be applied only to contracts that were not complete as of July 1, 2019.

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES: (Continued)

New Accounting Pronouncement – (Continued)

Also, effective July 1, 2019, the Foundation adopted ASU 2018-08, Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This guidance is intended to clarify and improve the scope and the accounting guidance for contributions received and contributions made. Key provisions in this guidance include clarification regarding the accounting for grants and contracts as exchange transactions or contributions and improve guidance to better distinguish between conditional and unconditional contributions.

The adoption of these new standards did not result in a material impact to the Foundation’s financial statements. There was no significant effect on the financial statements related to the adoption of these new standards which would require a cumulative adjustment to net assets at the date of adoption under the modified retrospective method.

Reclassification -

Prior year amounts have been reclassified to be consistent with current year presentation.

(2) INCOME TAXES:

The Foundation has been determined by the Internal Revenue Service to be exempt from federal income tax under Section 501(a) as described under Section 501(c)(3) of the Internal Revenue Code. The Foundation has also elected application of Section 501(h) which permits the Foundation to conduct limited lobbying. Accordingly, no provision for income tax has been established.

The Foundation files income tax returns in the U.S. federal jurisdiction and Illinois. With few exceptions, the Foundation is no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for fiscal years before 2017. The Foundation does not expect a material net change in unrecognized tax benefits in the next twelve months.

(3) PROMISES TO GIVE:

Promises to give are adjusted to present value using a rate of 2% and consist of the following:

| | <u>2020</u> | <u>2019</u> |
|--|-------------------|------------------|
| Promises to give | \$ 120,325 | \$ 87,025 |
| Less - Allowance for doubtful accounts | 6,016 | 4,351 |
| Less - Unamortized discounts | <u>5,120</u> | <u>3,888</u> |
| Net unconditional promises to give | <u>\$ 109,189</u> | <u>\$ 78,786</u> |
| Amounts due in: | | |
| Less than one year | \$ 45,900 | \$ 29,350 |
| One to five years | <u>63,289</u> | <u>49,436</u> |
| | <u>\$ 109,189</u> | <u>\$ 78,786</u> |

(4) SHORT-TERM INVESTMENTS:

Short-term investments as of June 30, 2020 and 2019, of \$1,102,937 and \$1,102,502, respectively, are comprised of certificates of deposit.

(5) PROPERTY AND EQUIPMENT:

| | <u>2020</u> | <u>2019</u> |
|------------------------------------|-------------------|-------------------|
| Buildings and improvements | \$ 1,119,940 | \$ 1,082,018 |
| Furniture, fixtures, and equipment | <u>176,020</u> | <u>173,346</u> |
| | 1,295,960 | 1,255,364 |
| Less accumulated depreciation | <u>752,259</u> | <u>691,586</u> |
| Total | <u>\$ 543,701</u> | <u>\$ 563,778</u> |

(6) LAND - PRESERVATION PROPERTIES:

The Foundation owns the following land for preservation purposes:

| | <u>2020</u> | <u>2019</u> |
|-------------------|---------------------|---------------------|
| Dayton Bluffs | \$ 2,087,250 | \$ 2,087,250 |
| Graves Land | 955,000 | - |
| Mitchell Property | <u>625,000</u> | <u>625,000</u> |
| Total | <u>\$ 3,667,250</u> | <u>\$ 2,712,250</u> |

The Foundation received a donation of land in Kendall County during fiscal year 2020 which is held at the donated value of \$955,000.

The Foundation received a donation of land in LaSalle County during fiscal year 2019 which is held at the donated value of \$625,000.

(7) FAIR VALUE MEASUREMENTS:

The Accounting Standards Codification for Fair Value Measurements established a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under this codification are described as follows:

Level 1:

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

(7) FAIR VALUE MEASUREMENTS: (Continued)

Level 2:

Inputs to the valuation methodology include:

- quoted prices for similar assets or liabilities in active markets;
- quoted prices for identical or similar assets or liabilities in inactive markets;
- inputs other than quoted prices that are observable for the asset or liability;
- inputs that are derived principally from, or corroborated by, observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3:

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following table sets forth by level, within the fair value hierarchy, the Foundation's assets at fair value:

| <u>Description</u> | <u>Assets at Fair Value as of June 30, 2020</u> | | | |
|---|---|----------------|----------------|--------------|
| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
| Beneficial interest in assets held by DuPage Foundation | \$ - | \$ - | \$ 610,002 | \$ 610,002 |

| <u>Description</u> | <u>Assets at Fair Value as of June 30, 2019</u> | | | |
|---|---|----------------|----------------|--------------|
| | <u>Level 1</u> | <u>Level 2</u> | <u>Level 3</u> | <u>Total</u> |
| Beneficial interest in assets held by DuPage Foundation | \$ - | \$ - | \$ 530,401 | \$ 530,401 |

Foundation assets invested with DuPage are invested at the discretion of DuPage for the benefit of the Foundation. The DuPage invests amounts largely in domestic common stock, domestic and internal mutual funds, emerging market funds, exchange traded funds, fixed income securities, hedge funds, private equity funds, and real estate funds, which are based upon Level 1 inputs or the net asset value of the respective fund as reported by the various fund managers. There are no redemption frequency limitations, but the agency agreement between the Foundation and DuPage requires a redemption notice period of two weeks.

(7) FAIR VALUE MEASUREMENTS: (Continued)

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying statement of financial position using significant unobservable (Level 3) inputs for the years ended June 30, 2020 and 2019.

| | <u>2020</u> | <u>2019</u> |
|----------------------------|-------------------|-------------------|
| Balance, beginning of year | \$ 530,401 | \$ 496,124 |
| Deposits | 118,224 | 28,002 |
| Distributions | (45,048) | (16,968) |
| Investment income | <u>6,425</u> | <u>23,243</u> |
| Balance, end of year | <u>\$ 610,002</u> | <u>\$ 530,401</u> |

(8) INVESTMENT INCOME:

Investment income resulting from short-term investments and assets held by DuPage Foundation for the years ended June 30, 2020 and 2019, consisted of the following:

| | <u>2020</u> | <u>2019</u> |
|------------------------|------------------|------------------|
| Interest and dividends | \$ 29,405 | \$ 32,599 |
| Realized gain | 13,849 | 15,405 |
| Investment expense | (5,980) | (5,761) |
| Unrealized gain (loss) | <u>(13,094)</u> | <u>885</u> |
| | <u>\$ 24,180</u> | <u>\$ 43,128</u> |

(9) CONDITIONAL GRANT:

As part of the Coronavirus Aid, Relief, and Economic Security (CARES) Act, in April 2020, the Foundation obtained a Payroll Protection Program (PPP) loan in the amount of \$306,000. The interest rate on this loan is 1%, with the amount to be repaid in equal installments of principal and interest, beginning at the earlier of the date the SBA remits the loan forgiveness amount, or 10 months after the end of the forgivable covered period, with the final payment due in April 2022. As part of the PPP loan agreement, a portion of the loan can be forgiven. The Foundation intends to maximize the forgiven portion of this loan as allowed under the Act. In December 2020, the Foundation's PPP loan was forgiven in full by the Small Business Administration.

The Foundation has determined that the loan represents, in substance, a conditional grant as allowed under ASC 958-605 which recognizes revenue on nonexchange transactions when the barriers to the grants have been met. Per stipulations outlined in the CARES Act, the Foundation is using the monies from the PPP loan to fund payroll and other costs. Accordingly, the Foundation recognizes a portion of the loan as contribution at the end of each payroll period that is funded by the PPP monies.

| | |
|--|----------------|
| Funds received under PPP conditional grant | \$ 306,000 |
| Payroll expenses funded by PPP conditional grant | <u>306,000</u> |
| Refundable advance as of June 30, 2020 | <u>\$ -</u> |

(10) NET ASSETS:

The Foundation's Board of Trustees (Board) has designated funds to provide for the future monitoring and enforcement of conservation easements. Additionally, the Board has designated, as continuing investments, the buildings located on the McDonald Farm and the Clow Education Center.

Net assets that are board-designated are as follows:

| | <u>2020</u> | <u>2019</u> |
|-------------------------------------|---------------------|---------------------|
| Conservation easement defense funds | \$ 505,000 | \$ 460,000 |
| McDonald Farm buildings | 379,369 | 362,102 |
| Quasi-endowment fund | 39,800 | - |
| Clow Education Center | <u>194,342</u> | <u>183,821</u> |
| Total designated net assets | <u>\$ 1,118,511</u> | <u>\$ 1,005,923</u> |

Net assets with donor restrictions are as follows:

| | <u>2020</u> | <u>2019</u> |
|--|---------------------|---------------------|
| Restoration projects | \$ 43,440 | \$ 22,588 |
| Reservation Woods project | 30,373 | 34,435 |
| Education grants | - | 2,338 |
| Nature RX | - | 3,812 |
| Dickson-Murst Farm Partners | 17,696 | 27,033 |
| Mains internship program | - | 14,079 |
| Accumulated investment for DuPage River | 2,220 | 1,998 |
| Fox River Initiative | <u>102,231</u> | <u>234,291</u> |
| Total time or purpose restricted | <u>195,960</u> | <u>480,505</u> |
| Perpetual in nature: | | |
| McDonald Farm – land | 268,837 | 268,837 |
| Dickson-Murst Farm – land and buildings | 532,000 | 532,000 |
| DuPage River Preservation fund | <u>25,012</u> | <u>25,012</u> |
| Total perpetual in nature | <u>825,849</u> | <u>825,849</u> |
| Total net assets with donor restrictions | <u>\$ 1,021,809</u> | <u>\$ 1,166,423</u> |

The Foundation's main office is located on the McDonald Farm, which is owned by the Foundation. The land of the McDonald Farm is subject to a conservation easement.

The Foundation also owns the Dickson-Murst Farm through an agreement with the Village of Montgomery. The agreement states that the Foundation is not permitted to sell or otherwise dispose of the property without the consent of the Village of Montgomery.

(11) ENDOWMENT:

The Accounting Standards Codification (ASC) provides guidance on the net asset classification of donor-restricted endowment funds for a nonprofit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA). The ASC also requires additional disclosures about an organization's endowment funds (both donor-restricted endowment funds and board-designated endowment funds), whether or not the organization is subject to UPMIFA.

The Foundation's endowment consists of two individual funds established for the preservation of DuPage River and a board designated quasi-endowment fund. The preservation of DuPage River consists of donor-restricted funds. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of the Foundation has interpreted the Illinois Prudent Management of Institutional Funds Act (IPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as amounts to retain in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity is appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by IPMIFA. In accordance with IPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Foundation, and (7) the Foundation's investment policies.

Investment Return Objectives, Risk Parameters and Strategies -

The Foundation has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income, as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk. Endowment assets are invested in a well-diversified asset mix, which includes cash and cash equivalents, equity securities, mutual funds, and fixed income securities that are intended to result in a consistent rate of return that has sufficient liquidity to make an annual distribution, while growing the funds if possible. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk.

(11) ENDOWMENT: (Continued)

As of June 30, 2020 and 2019, the Foundation had the following endowment net asset composition by type of fund:

| | <u>2020</u> | | |
|---|---------------------------------------|------------------------------------|------------------|
| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
| Donor-restricted endowment funds: | | | |
| Accumulated investment earnings on amounts maintained in perpetuity | \$ - | \$ 2,220 | \$ 2,220 |
| Original donor-restricted gift amount and amounts required to be maintained in perpetuity | <u>39,800</u> | <u>25,012</u> | <u>64,812</u> |
| | <u>\$ 39,800</u> | <u>\$ 27,232</u> | <u>\$ 67,032</u> |
| | | | |
| | <u>2019</u> | | |
| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
| Donor-restricted endowment funds: | | | |
| Accumulated investment earnings on amounts maintained in perpetuity | \$ - | \$ 1,998 | \$ 1,998 |
| Original donor-restricted gift amount and amounts required to be maintained in perpetuity | <u>-</u> | <u>25,012</u> | <u>25,012</u> |
| | <u>\$ -</u> | <u>\$ 27,010</u> | <u>\$ 27,010</u> |

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). The Foundation has interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. There were no underwater endowments as of June 30, 2020 and 2019.

Changes in endowment net assets for the years ended June 30, 2020 and 2019 are as follows:

| | <u>2020</u> | | |
|--|---------------------------------------|------------------------------------|------------------|
| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
| Endowment net assets, beginning of year | \$ - | \$ 27,010 | \$ 27,010 |
| Contributions | 39,800 | - | 39,800 |
| Investment income | - | 255 | 255 |
| Net appreciation | <u>-</u> | <u>(33)</u> | <u>(33)</u> |
| Endowment net assets, end of year | <u>\$ 39,800</u> | <u>\$ 27,232</u> | <u>\$ 67,032</u> |

(11) ENDOWMENT: (Continued)

| | <u>2019</u> | | |
|--|---------------------------------------|------------------------------------|------------------|
| | <u>Without donor restrictions</u> | <u>With donor restrictions</u> | <u>Total</u> |
| Endowment net assets, beginning of year | \$ - | \$ - | \$ - |
| Contributions | - | 25,012 | 25,012 |
| Investment income | - | 251 | 251 |
| Net appreciation | - | 1,747 | 1,747 |
| Endowment net assets, end of year | <u>\$ -</u> | <u>\$ 27,010</u> | <u>\$ 27,010</u> |

(12) OPERATING LEASE:

The Foundation has entered into lease agreements with unrelated parties through December 2020. Rental revenue under these agreements was \$9,800 and \$10,655 for June 30, 2020 and 2019, respectively.

Future rental income under the lease agreements is as follows:

| | |
|------|----------|
| 2020 | \$ 4,800 |
|------|----------|

(13) AVAILABILITY AND LIQUIDITY:

| | <u>June 30,</u> | |
|---|---------------------|---------------------|
| | <u>2020</u> | <u>2019</u> |
| Financial Assets - | | |
| Cash and cash equivalents | \$ 377,613 | \$ 768,911 |
| Short-term investments | 1,102,937 | 1,102,502 |
| Accounts receivable | 93,755 | 107,595 |
| Interest receivable | 10,880 | 4,886 |
| Promises to give | <u>45,900</u> | <u>29,350</u> |
| Total financial assets | 1,631,085 | 2,013,244 |
| Internal designations - | | |
| Funds set aside for conservation easement defense | <u>505,000</u> | <u>460,000</u> |
| Financial assets available to meet cash needs for general expenditures within one year | <u>\$ 1,126,085</u> | <u>\$ 1,553,244</u> |

The Foundation's goal is to generally maintain enough financial assets to meet 6 months of operating expenses (approximately \$850,000).

(13) AVAILABILITY AND LIQUIDITY: (Continued)

The Foundation manages its liquidity and reserves adhering to the following principles:

- operating within a prudent range of financial soundness and stability
- incurring unbudgeted costs only when such costs are funded
- maintaining adequate liquid assets to fund near-term operating needs

(14) EASEMENTS:

The Foundation has received 45 easements consisting of 1635 acres as of June 30, 2020. No value has been assigned to these easements in the financial statements because the Foundation does not have ownership rights to the underlying property.

(15) EMPLOYEE RETIREMENT PLAN:

The Foundation sponsors a defined contribution plan (Plan) covering all employees with at least one year of service and who work a minimum of 20 hours per week who agree to make contributions to the Plan.

The amount contributed by the Foundation is determined each year. For June 30, 2020 and 2019, contributions made were equal to 1.5% of the individual participant's compensation, assuming participants were contributing at least 3% of the annual compensation. Total expense for the years ended June 30, 2020 and 2019, was \$15,608 and \$15,657, respectively.

(16) RELATED PARTIES:

The DuPage River Salt Creek Workgroup (DRSCW) is an independent 501(c)(4) organization whose mission is to protect and improve the water quality of the DuPage River and the Salt Creek. The Foundation provides 2.6 full-time equivalent in staffing to DRSCW and DRSCW reimburses all related expenses to the Foundation. The total reimbursement was \$229,297 and \$232,635 for the years ended June 30, 2020 and 2019, respectively. In addition to staffing, one member of the Foundation's staff also sits on the Board of the Workgroup.

The Lower DuPage River Watershed Coalition (LDRWC) is an independent 501(c)(3) organization whose mission is to protect and improve the water quality of the Lower DuPage River. The Foundation provides a 0.9 full-time equivalent in staffing to LDRWC and LDRWC reimburses all related expenses to the Foundation. The total reimbursement was \$67,160 and \$50,122 for the years ended June 30, 2020, and 2019, respectively. In addition to staffing, one member of the Foundation's staff also sits on the Board of the Coalition.

The Lower Des Plaines Watershed Group (LDWG) is an independent 501(c)(3) organization established in 2017 whose mission is to protect and improve the water quality of the Lower Des Plaines River. The Foundation provides 1.4 full-time equivalent in staffing to LDWG and LDWG reimburses all related expenses to the Foundation. The total reimbursement was \$103,717 and \$76,029 for the years ended June 30, 2020 and 2019, respectively.

(17) CONCENTRATION:

The Foundation received approximately 19% of its total public support and revenue from one donor, for the specific purpose of purchasing two conservation easements, for the year ended June 30, 2020.

(18) SUBSEQUENT EVENTS:

In September 2020, the Foundation purchased two separate vacant lots in Kendall County for \$63,564 and \$67,059, respectively.

(19) MANAGEMENT'S RESPONSE TO EFFECTS OF COVID-19 PANDEMIC:

In March 2020 the World Health Organization declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. As a part of these mitigation measures, the Foundation had to make changes in how to operate its programs and had to cancel events or move it to virtual. In response to the effects of COVID-19, management is implementing strategies to help mitigate the losses in relation to this pandemic. The Foundation cannot reasonably estimate the length or severity of this pandemic, or the extent to which the disruption from this pandemic may impact the Foundation's operations and financial statements.